

## Frequently Asked Questions

### ***Why Don't You Post Prices on Flo-Dynamics Equipment and How Can You Sell for Less than Others?***

We are an online-only distributor. Why is this GREAT for both us and our customers? Because we have low, low overhead and we pass the savings on to you! We don't have to pay for a brick and mortar storefront, nor do we have to pay for an expensive truck!

PLUS! You are assured of getting the most recent software in your Flo-Dynamics equipment because it is shipped directly from the factory – NOT stored in a warehouse like most tool stores do.

Since our prices are lower than manufacturer minimum, we're not allowed to publish prices.

### ***Can I Get a Bigger Discount if I Buy 2 or More Machines?***

Yes! It depends on which equipment you're buying but we always work with you to give a fair and reasonable price!

### ***How Can You Sell a Bilstein D-1000 for only \$950 when MSRP is about \$3500?***

We sometimes come across screaming deals from companies that are liquidating their inventory. We pass that extreme discount onto you! We believe in a "win-win".

### ***How Can You Diagnose My Machine Over the Phone?***

We KNOW what we sell! Roger can take you through the steps to test your machine and diagnose any issues.